



## **QUESTIONS AND ANSWERS FOR RFP REQUEST FOR PROPOSAL FOR ZAMBIA SOYBEAN ASSESSMENT**

- 1. Section 1: F.b, Characteristics of imports and exports (quality, price, perceptions, market share, origin, quantity, value, end use) – can you elaborate on what do you exactly expect here? Does it mean evaluation of imported and exported soybean / sunflower products in terms of quality, price, perceptions, market share, origin, quantity, value, end use?**

We are looking for exactly what you mentioned.

- 2. Key contacts in this area (mentioned in Section 1 and 2) – what kind of contacts do you want us to identify?**

For Section 1 this may include contacts such as importers, exporters, distributors, local producers, seed suppliers, relevant government and NGO representatives that are involved in the import/export/distribution of soy, trade associations, and other primary players in this area.

For Section 2 this may include soybean and sunflower processors (including oil and cake), major feed and food companies utilizing the product, trade associations, and other primary players in this area.

- 3. Do offerors outside Zambia have equal chances of being selected or do you have preference for Zambian-located offerors?**

There is no preference in terms of location.